

UNDERSTAND THE DIFFERENCE

Thank you for considering Miramonte Homes for your next Purchase!
We encourage you to understand the added value provided with a Miramonte Home and **COMPARE A NEW MIRAMONTE HOME WITH A USED HOME!!**

	<u><i>New Miramonte Home</i></u>	<u>VS.</u>	<u><i>Used Home</i></u>
<u><i>Customization:</i></u>	Miramonte Homebuyers Meet with an Interior Design Professional to Custom Select the Design Features in their Homes!		Living with Features and Selections Made by Someone Else and Based on their Lifestyle - Not Yours!
<u><i>Floor Plans:</i></u>	Choose from 5 Exciting New Floor Plans Custom Designed to Compliment the Natural Beauty of the Altura Community!	<u>VS.</u>	Dated Floor Plans and Features That Are Not Designed for Today's Lifestyle!
<u><i>Warranties:</i></u>	Everything is New! Miramonte Offers a 10 year Builder's Limited Warranty Backed with the Strength of One of the Largest Insurance Companies!	<u>VS.</u>	Extended Warranties are Available. However, they Typically Do Not Include Coverage for Structural Components of the Home!
<u><i>Energy Efficiency:</i></u>	Miramonte Offers an Energy Star Certified Home with a HERS Score of 58-60! 1.	<u>VS.</u>	The Typical Resale Home has a HERS Score of 130. The Higher the HERS Score the Higher the Energy Costs to Run the Home! 1.
<u><i>Independent 3rd Party Construction Inspections:</i></u>	Miramonte Partners with IBACOS, Inc. an Independent 3rd Party Inspection Company, to Continually Improve the Quality and Performance of Our Homes!	<u>VS.</u>	The Home is Already Complete and it is Difficult to Determine what Type of Building Practices were Used!
<u><i>Technology:</i></u>	State of the Art Technology that Can Be Customized to Fit Your Needs. From Programmable Thermostats to Home Automation There are Numerous Possibilities!	<u>VS.</u>	Technology can be Outdated in a Resale Home and Upgrading to Add Features can be Costly!
<u><i>Pride in Ownership</i></u>	Select the Features in the Home that Compliment Your Lifestyle Rather than Living with Someone Else's Choices!	<u>VS.</u>	Living with Someone Else's Decisions that Don't Always Express Your Lifestyle and Opinions!

